Part C

Responses to Assessment Criteria

**RESPONSE TO CRITERION 2: OPPORTUNITIES AND OUTCOMES**

1. **Outline your proposed use and business model for the property.**

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| *Type response or reference attachments here…* |

\* Please attach a copy of your ***Relevant Plan***, labelled as **ATTACHMENT C.**

1. **Describe the need/opportunity and how this will be addressed.**

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| *Type response or reference attachments here…* |

1. **Detail the proposed economic, social and/or cultural benefits that will be delivered for Indigenous people; including members of applicant organisation and the broader traditional owner community. Include numerical estimates where relevant.**

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| *Type response or reference attachments here…* |

**RESPONSE TO CRITERION 3: PROJECT VIABILITY**

1. **Describe your current business. Outline the structure of your business in legal, financial, governance and operational terms.**

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| *Type response or reference attachments here…* |

1. **How will the proposed business be integrated with your existing business (if at all)?**

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| *Type response or reference attachments here…* |

1. **How will you implement and manage your proposed property use? What will be the key activities, milestones and timeframes to achieve your outcomes? (Including the consideration of the current use and any transition plans)**

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| *Type response or reference attachments here…* |

1. **Detail how your proposed use of the property will remain viable? Does your proposed property use rely upon external funding. If yes, provide details.**

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| *Type response or reference attachments here…* |

1. **Outline and identify any risks arising from your proposed property use? How do you plan on managing them?**

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| *Type response or reference attachments here…* |

\* Please attach your ***Risk Management plan*** for your proposed property use labelled as **ATTACHMENT D.**

1. **What are your plans for infrastructure and capital investment? Please identify these and how this will be funded.**

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| *Type response or reference attachments here…* |

\* Please attach a ***two-year cash flow forecast*** to show any financial modelling and scenario planning over the project life cycle and any evidence of financial/in-kind support from other partners/funders (if applicable) labelled at **ATTACHMENT E.**

**RESPONSE TO CRITERION 4: CAPACITY AND CAPABILITY**

1. **Please detail your experience in the pastoral and tourism industries, and if other enterprises are proposed, detail your experience in these areas.**

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| *Type response or reference attachments here…* |

1. **Are there any other capability partner organisations involved to support the implementation of your proposed use of the property? If yes, provide details.**

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| *Type response or reference attachments here…* |

\* Please attach ***Evidence of formal project partnership arrangements***, labelled as **ATTACHMENT F (if applicable).**

1. **Provide details on key staff and contractors that will implement the proposed property use. Outline the skills, qualifications and experience of key personnel and contractors who will be involved in the business. What role/s will they play?**

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| *Type response or reference attachments here…* |

\* Please attach a copy of ***Key staff and contractors’ CVs***, labelled as **ATTACHMENT G.**

1. **Outline your experience working with Aboriginal stakeholders.**

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| *Type response or reference attachments here…* |

1. **Describe your experience working with committees, preparing and communicating business and financial information.**

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| *Type response or reference attachments here…* |

1. **Describe how you will engage with the Banka** **Banka West Aboriginal Steering Committee as key stakeholders through your proposed business.**

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| *Type response or reference attachments here…* |

**RESPONSE TO CRITERION 5: FINANCIAL HEALTH**

1. **Summarise your current financial position and provide two years of audited financial statements (if available).**

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| *Type response or reference attachments here…* |

\* Please attach copies of your ***audited financial statements (if available) for the last two years***,labelled as **ATTACHMENT H.**

\* Please attach a copy of your organisation’s most recent ***annual report* (if applicable),** labelled as **ATTACHMENT I**.

1. **Please detail how you track and monitor your financial performance?**

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| *Type response or reference attachments here…* |

\* Please provide evidence of ***relevant insurance*** (property, contents, public liability and workers compensation). Please provide labelled as **ATTACHMENT J.**  **Refer to document labelled Supporting Documentation Descriptions for description of *relevant insurance.***

**RESPONSE TO CRITERION 6: PROPOSED ARRANGEMENT**

1. **What is your preferred commercial arrangement (management agreement, lease, agistment, grazing licence)?**

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| *Type response or reference attachments here…* |

1. **What term are you proposing (****i.e. length in years)?**

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| *Type response or reference attachments here…* |

1. **What is your fee proposal for the Banka** **Banka West operations?**

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| *Type response or reference attachments here…* |

1. **What do you propose for the equipment currently on Banka** **Banka West?**

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| *Type response or reference attachments here…* |

1. **What assumptions and conditions (if any) does your proposal rely upon?**

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| *Type response or reference attachments here…* |

1. **What conditions (if any) do you require in the agreement?**

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| *Type response or reference attachments here…* |

* **NOTE: BEFORE SIGNING AND SUBMITTING THIS FORM, please review the CHECKLIST in Part A to ensure your application form is complete and all required documents have been attached.**

**LEGAL INFORMATION** *(PLEASE READ CAREFULLY BEFORE SIGNING)*

**Privacy Statement**

In order to properly assess this application, the Indigenous Land and Sea Corporation (ILSC) needs to collect the personal information contained in this application. The ILSC may need to disclose the personal information provided in this application to third parties (including the Australian Government) for the purpose of seeking advice and other input required to assess the application or for a related purpose if required by law.

The application may contain the personal information of other people. The applicant is aware that he/she/they should tell these other people if their personal information is in this application and make sure they are aware of this privacy statement.

Even if a person is not made aware that their personal information has been included in this application, the ILSC will still collect that personal information for the purpose of assessing the application.

The ILSC’s Privacy Policy contains further information on how to access personal information or how to complain about a privacy breach. This can be found on the ILSC’s website.

**Authority to Disclose Certain Information to Joint Applicants**

The applicant understands that if the ILSC declines the application due to adverse information on a personal credit report, then each applicant may be notified that the application has been declined wholly or partly on information derived from a personal credit report.

**Statement of Acknowledgement**

Signing this application form indicates that you acknowledge, understand and accept the following:

* I have read, understood and agree to abide by the ILSC’s terms and conditions.
* The information provided within this application is true and accurate and all relevant information has been included in the application.
* The ILSC will gather information to assess the application, and where necessary contact other agencies in order to gather such information.
* The ILSC will follow its published policies and procedures when making decisions based on the application.
* Decisions made by the ILSC, based on the application, will not create legal rights in favour of the applicant; however, contract(s) entered into between the ILSC and the applicant will create legal rights.
* The ILSC has no obligation to divest/lease based on any submission put forward through this process.
* The ILSC may request additional information relevant to this application from any government body, organisation or business.
* The ILSC may obtain information regarding the applicant’s credit worthiness, credit standing, credit history or credit capacity from credit providers named in this application or in a credit report issued by a credit reporting agency.
* Incomplete applications will not be considered.
* If this application is successful, the ILSC may require the applicant to enter into an agreement. The agreement will include a scheduled work plan with defined reporting and monitoring arrangements in relation to progress of the activity, use of the relevant property, and benefits. These are not the only conditions that may be set by the ILSC.
* In the event that my organisation is successful in securing ILSC assistance, I give consent to the ILSC to make public the details of my organisation and the assistance received.

**I confirm that:**

* The information contained in this application is, to the best of my knowledge, accurate and complete, and where applicable represents the majority views and wishes of the members of the applicant.
* No member of the board/governing committee is an undischarged bankrupt.
* The applicant is compliant with all relevant Commonwealth, State and Territory legislation as it applies to this project.
* The ILSC may contact the applicant at any time by email if an email address has been submitted.

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|  | **I understand and agree to the above (please tick √)** |

**Signature (Authorised officer) Date**

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**Name (Please PRINT)** **Position in organisation**

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**Signature (Applicant contact)** **Date**

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**Name (Please PRINT)** **Position in organisation**

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