



Australian Government

Indigenous Land Corporation

CONSULTANTS 2013-2014

Refer to page 207 of the 2013-14 Annual Report

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The total spending on consultants (inclusive of GST) was:

	2013-14	2012-13	2011-12
Administration	\$1.2m	\$1.2m	\$0.5m
Land Acquisition and Land Management functions	\$0.6m	\$0.5m	\$0.4m
Major development/due diligence	\$0.2m	\$0.7m	\$2.5m
Total	\$2.0m	\$2.4m	\$3.4m

During 2013-14, 35 new consultancy arrangements were entered into involving total actual expenditure of \$0.9m (inclusive of GST). In addition, 33 consultancy projects were ongoing during 2013-14, involving total actual expenditure of \$1.1m (inclusive of GST).

Below is a list of all consultancies utilised in 2013-14 where spend during the year was \$10,000 (inclusive of GST) or more.

Administration

<i>Name</i>	<i>Amount</i> \$	<i>Service</i>	<i>Selection Process</i>	<i>Justification</i>
Australian Government Solicitors	34,318	Legal services	Direct Sourcing	C
Alan Sing	37,855	HR Investigation	Direct Sourcing	C
Claton Utz	28,052	Legal services	Direct Sourcing	C
Deloitte Touche	77,000	Subsidiary Governance Review	Select Tender	C
Ernst & Young	29,407	Advisory services	Direct Sourcing	B

Name	Amount \$	Service	Selection Process	Justification
Ian Ward-Ambler	13,791	Member of Board Committee	Director Sourcing	C
KPMG	301,166	Internal audit review	Select Tender	B
Latitude Forest Services	18,587	Expert advice to carbon projects	Direct Sourcing	B
Manion Consulting	13,971	Advisory services, internal audit	Direct Sourcing	C
Mark C Hoffman	41,436	Legal services	Direct Sourcing	B
McGrath Nicol	362,081	Ayers Rock Resort review	Select Tender	C
Mike Stephens	22,660	Member of Board Committee	Direct Sourcing	C
Morison Consulting	28,233	Member of Board Committee	Direct Sourcing	C
Pricewaterhouse Coopers	16,495	Internal audit	Select Tender	C
Symmetra Pty Ltd	32,560	HR Policy review	Select Tender	B
John Morse	32,250	Member of Mutijulu Foundation –board fees	Direct Sourcing	C

Land acquisition and land management

CBRE Valuation Services	22,880	Valuation services		B
DLA Piper	21,582	Legal services	Direct Sourcing	C
GHD Pty Ltd	14,099	Fire project review		B
Heron Todd White	55,028	Valuation services		B
Indigenous Business Australia	64,672	Professional services	Direct Sourcing	C
Integrated Valuations	28,600	Valuation services		B
Matrix on Board	19,980			
Opteon Property Group	38,814	Valuation services	Direct Sourcing	B
Opus International	31,812	Traffic management plan services		B
Paul Josif and Associates	21,359	Pastoral feasibility	Direct Sourcing	B
Pure Risk	13,299	WHS services		B
Rural Direction	15,279			
Quaid Auctioneers	12,760	Valuation services	Direct Sourcing	B
Sullivan, Andrew	51,338	WHS HIRAC inspections	Direct Sourcing	B
Sustineo Pty Ltd	73,528	Program and communication review		B

Major development/due diligence

Building Durability	105,446	Building engineering services	B
HPC Urban Design	13,310	Planning services	B

Selection Process

Open Tender - A procurement process in which a request for tender is published inviting all businesses that satisfy the conditions for participation to submit tenders

Select Tender - A procurement process in which the Corporation selects which potential suppliers are invited to submit tenders

Direct Sourcing - A procurement process in which the Corporation may contact one or more suppliers of its choice in accordance with the Corporations purchasing processes.

Panel - An arrangement under which a number of suppliers are selected through a single procurement and evaluation process

Justification for decision to use consultancy

A - skills currently unavailable within agency

B - need for specialised or professional skills

C - need for independent research or assessment