



CONSULTANTS 2015-16

Refer to page 137 of the 2015-16 Annual Report

The ILC engages consultants on the same basis as it procures all goods and services. The ILC continued to contract a number of consultants for the performance of specialist professional services and where the ILC requires independent advice, review or evaluation.

During the reporting period Deloitte Touche Tomatsu continued to provide the ILC assistance with debt refinancing of Ayers Rock Resort which came due in May 2016.

Consultants were selected by tender or direct sourcing.

The total spending on consultants (inclusive of GST) was:

	2015-16	2014-15	2013-14
Administration	\$1.9m	\$1.3m	\$1.2m
Land Acquisition and Land Management functions	\$1.1m	\$0.6m	\$0.6m
Major development/due diligence	\$0.0m	\$0.0m	\$0.2m
Total	\$3.0m	\$1.9m	\$2.0m

During 2015-16, 34 new consultancy arrangements were entered into involving total actual expenditure of \$1.2m (inclusive of GST). In addition, 23 consultancy projects were ongoing during 2015-16, involving total actual expenditure of \$1.8m (inclusive of GST).

Below is a list of all consultancies utilised in 2015-16 where spend during the year was \$10,000 (inclusive of GST) or more.



Australian Government
Indigenous Land Corporation

Administration

Name	Amount \$	Service	Selection Process	Justification
Australian Government Solicitors	114,652	Legal services	Direct Sourcing	C
Allegis Partners	80,134	Recruitment services	Select Tender	B
Bendelta Pty Ltd	23,210	Facilitation	Direct Sourcing	B
Clayton Utz	352,923	Legal services	Direct Sourcing	C
Deloitte Touche Tomatsu	695,269	Debt refinancing	Select Tender	C
Deloitte Touche Tomatsu	230,986	Internal audit services	Select Tender	B
Ian Ward-Ambler	29,313	Member of Board Sub-committee	Direct Sourcing	C

Name	Amount \$	Service	Selection Process	Justification
John Morse	27,500	Member of Mutijulu Foundation –board fees	Direct Sourcing	C
Johnson Winter Slattery	224,497	Legal Services	Direct Sourcing	C
KPMG	19,630	Taxation services	Select Tender	B
KPMG	12,166	Advisory services	Direct Sourcing	B
List A Barrister	14,850	Legal services	Direct Sourcing	C
Mark C J Hoffman	16,926	Legal services	Direct Sourcing	C
Morison Consulting	18,056	Member of Board Committee	Direct Sourcing	C
Tempo Strategies	14,169	Executive workshop planning and facilitation	Direct Sourcing	B

Land acquisition and land management

Australian Government Solicitors	12,466	Legal services	Direct Sourcing	C
Sullivan, Andrew	13,913	WHS HIRAC Inspections	Direct Sourcing	B
BBN Enterprises Pty Ltd	55,000	Cultural consultancy	Direct Sourcing	C
C4 Architects	10,890	Site design services	Direct Sourcing	B
Charles Darwin University	27,720	Vegetation assessment services	Select Tender	B
Coffey Environmental	32,918	Landfill investigation	Select Tender	B
Ernst & Young	18,213	Audit assurance services	Select Tender	C
Gilboy Hydraulics	11,000	Survey services	Select Tender	B
Glen McLeod Legal	13,420	Legal services	Direct Sourcing	B
Allans Linklater	157,971	Debt refinancing legal services	Direct Sourcing	B
King & Wood Malleson	87,361	Debt refinancing legal	Direct Sourcing	B



Australian Government
Indigenous Land Corporation

Latitude Forest Services	27,360	services		
Matthews and Scavalli Architects	141,395	Carbon offset advice	Direct Sourcing	A
MBML Pty Ltd	150,196	Property Master Planning	Select Tender	C
Meat & Livestock	11,693	Quantity surveying	Select Tender	C
Metrix Consulting	54,395	Benchmarking project	Direct Sourcing	C
Paul Josif and Associates	10,003	Market research	Select Tender	B
Ridgemill	46,242	Facilitator Services	Direct Sourcing	B
RMCG	14,300	Preconstruction and project management services	Select Tender	B
Rural Business Solutions	46,640	Environmental and land use assessment	Select Tender	B
Safe T M8 Pty Ltd	62,622	Pastoral development services	Direct Sourcing	B
Searles Pastoral	13,800	WHS review	Select Tender	B
Tallagandra Rural Consulting	17,685	Pastoral development services	Direct Sourcing	B
Business Wanganhaa	15,860	Facilitator services	Direct Sourcing	B
Tuna Blue Pty Ltd	19,577	Business feasibility services	Select Tender	B
University of NSW	44,000	Corporate Governance and business management services	Direct Sourcing	B
		Corporate Governance and management program development	Direct Sourcing	B

Selection Process

Open Tender - A procurement process in which a request for tender is published inviting all businesses that satisfy the conditions for participation to submit tenders

Select Tender - A procurement process in which the Corporation selects which potential suppliers are invited to submit tenders

Direct Sourcing - A procurement process in which the Corporation may contact one or more suppliers of its choice in accordance with the Corporations purchasing processes.

Panel - An arrangement under which are number of suppliers are selected through a single procurement and evaluation process

Justification for decision to use consultancy

A - skills currently unavailable within agency

B - need for specialised or professional skills

C - need for independent research or assessment