

#### Consultants 2012-13

Refer to page 145 of Indigenous Land Corporation Annual Report 2012-13.

The ILC engages consultants on the same basis as it procures all goods and services.

In 2012-13, the ILC contracted consultants for specialist professional services and where the ILC required independent advice, review or evaluation. For example, the ILC acquired the services of consultants to assist with completion of the major developments at Western Cape Residential Campus and Mossman Gorge in Queensland and National Centre of Indigenous Excellence in New South Wales, and to assist with redevelopment of the training centre and trainee accommodation at Ayers Rock Resort in the Northern Territory. The selection processes to engage the consultants were select tender and direct sourcing<sup>1</sup>.

The total spending on consultants (inclusive of GST) was:

	2012-13	2011-12	2010-11
Administration	\$1.2m	\$0.5m	\$0.6m
Land Acquisition and Land	\$0.5m	\$0.4m	\$0.5m
Management functions			
Major development/due	\$0.7m	\$2.5m	\$5.3m
diligence			
Total	\$2.4m	\$3.4m	\$6.4m

During 2012–13, 43 new consultancy arrangements were entered into involving total actual expenditure of \$1.0m (inclusive of GST). In addition, 33 consultancy projects were ongoing during 2012–13, involving total actual expenditure of \$1.4m (inclusive of GST).

Below is a list of all consultants engaged in 2012-13 where spend during the year was \$10,000 (inclusive of GST) or more.

#### **Administration**

Name	Amount \$	Service	Selection Process	Justification <sup>2</sup>
Australian Government Solicitors	200,889	Legal services	Direct Sourcing	С
Balance Carbon	10,285	ILC Carbon footprint assessment	Select Tender	В
Corrs Chambers	20,001	Legal services	Direct Sourcing	С

Name	Amount \$	Service	Selection Process	Justification <sup>2</sup>
Deloitte Touche	134,970	Board governance reviews	Select Tender	В
Diana Rimington	161,590	Advisory services	Direct Sourcing	В
DLA Piper	13,860	Legal services	Direct Sourcing	С
Ferrier, lan	11,000	Member of Board Committee - internal audit fees	Direct Sourcing	С
Intec Group	18,535	IMCO review	Select Tender	В
KPMG	233,046	Internal audit / review	Select Tender	В
Latitude Forest Services	75,718	Expert advice to carbon projects	Direct Sourcing	В
Morison Consulting	36,366	Member of Board Committee - internal audit fees	Direct Sourcing	С
University of South Australia	37,010	NILS review consultations	Select Tender	С
John Morse	66,000	Member of Mutitjulu Foundation –board fees	Direct Sourcing	С

# Land acquisition and land management

Name	Amount \$	Service	Selection Process	Justification
Agricultural Management Co	38,990	Due diligence	Direct Sourcing	С
Charter Keck	10,098	Valuation and surveying services	Direct Sourcing	С
Corrs Chambers	12,237	Legal services	Direct Sourcing	С
Colliers International	15,350	Valuation services	Direct Sourcing	С
Dept Land Resource Management (NTG)	99,000	Monitoring plots, baseline and emissions calculations for Carbon Farming Initiative project.	Direct Sourcing	В
Farmel Pty Ltd	10,992	Project management services	Direct Sourcing	В
Heron Todd White	17,140	Valuation services	Direct Sourcing	С
Indigenous Business Australia	45,374	Professional services	Direct Sourcing	С
KPMG	17,861	National Greenhouse and Energy Reporting audit of Carbon Farming Initiative	Select Tender	В

1	Name	Amount \$	Service	Selection Process	Justification
			project		
F	Paul Josif and Associates	28,322	Pastoral feasibility	Direct Sourcing	В
(	Quaid Auctioneers	71,555	Valuation services	Direct Sourcing	В
9	Sullivan, Andrew	64,939	WHS HIRAC inspections	Direct Sourcing	В

### Major development/due diligence

Name	Amount \$	Service	Selection Process	Justification
Cardno ITC	16,093	Building engineering services	Direct Sourcing	В
Dot Dash	17,831	Signage and construction services	Direct Sourcing	В
Fabritecture Pty	374,803	Construction services	Select Tender	В
Fisher Architects	32,775	Architectural services	Direct Sourcing	В
Ridgemill Pty	158,103	Defect services	Direct Sourcing	В
Scovex	10,374	Architectural services	Direct Sourcing	В
SDA Structures	13,434	Structural engineering services	Direct Sourcing	В

<u>Select Tender</u> - A procurement process in which the Corporation selects which potential suppliers are invited to submit tenders

<u>Direct Sourcing</u> - A procurement process in which the Corporation may contact one or more suppliers of its choice in accordance with the Corporations purchasing processes.

# $^{2}$ Justification for decision to use consultancy $\,$

A - skills currently unavailable within agency

B - need for specialised or professional skills

C - need for independent research or assessment

Selection Process